

Electronic Medical Office Solutions

Contact:	
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# of years in business: current brand	4 years
Product	SOAPware
Version (2007 CCHIT minimum)	version 5
Business Model	Client Server & Application Service Provider (ASP)
Average time of implementation	2-6 weeks
System Features (all electronic)	
Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes
PRICING	
Client/Server (one time fee)	\$1,795 per provider (regular \$1,995)
ASP	Per case basis, contact for details
EHR Template Customization	Included
Licensing (per MD, DO, NP, PA)	
<i>Renewal required?</i>	Yes
<i>Frequency?</i>	Annually
<i># of staff included</i>	3
Training	\$180/hr
Trainer	\$225/hr
Implementation	\$300 - \$3,000, depends on practice size
Practice Management Interface	up to \$3,000, depends on interface standards
e-Prescribing Interface Setup	\$750 per interface
<i>e-Prescribing Ongoing</i>	\$450/year/license
Lab Interface Setup	\$1,750 per interface
<i>Lab Ongoing</i>	\$450/year/license
Radiology Interface Setup	\$1,750 per interface
<i>Radiology Ongoing</i>	\$450 annually
Support	\$995 - \$1,750/year/license
<i>Frequency?</i>	Annually
<i>Support provided via:</i>	Phone / email / onsite
Maintenance	Included
Upgrades	Included
<i>Training for upgrades?</i>	Yes
Hardware & Peripherals	Call for current price quote (estimates below)
<i>Server</i>	\$2,500.00
<i>Workstation</i>	\$500
<i>Monitor</i>	\$250
<i>Other (please specify)</i>	Tablet PC, Welch Allyn Vitals, Iqmark
Demographics Conversion	Included - new customers
Other 3rd party products	FlashCodes ICD and CPT updated quarterly

List any and all other costs associated for your product:

NO ADDITIONAL COSTS ASSOCIATED FOR THIS PRODUCT PROVIDED BY VENDOR.

List any other unique features for your product:

Chart Navigator makes for one of the easiest to use EMRs available with the Open Chart appearance. With the new database back end, limitless storage and the ability to configure a Linux/Apple database server help ensure minimal downtime and maximum reliability. Import/Export capabilities, as well as remote access technologies help ensure the physician always has access when they need it. The interface in SOAPware is customizable and physicians can have different screen layouts; therefore, accommodating multi-speciality groups and allowing physician complete control over what is displayed on the screen. Out of the box integration includes: Dragon Naturely Speaking, IQMark ECG, Holter, Spirometry, Welch Allyn Vitals, Instant Medical History, Xchange Interface, XchangeHL7 Lab, and remote access for multiple locations.